

H1 Earnings Call

13 August 2026



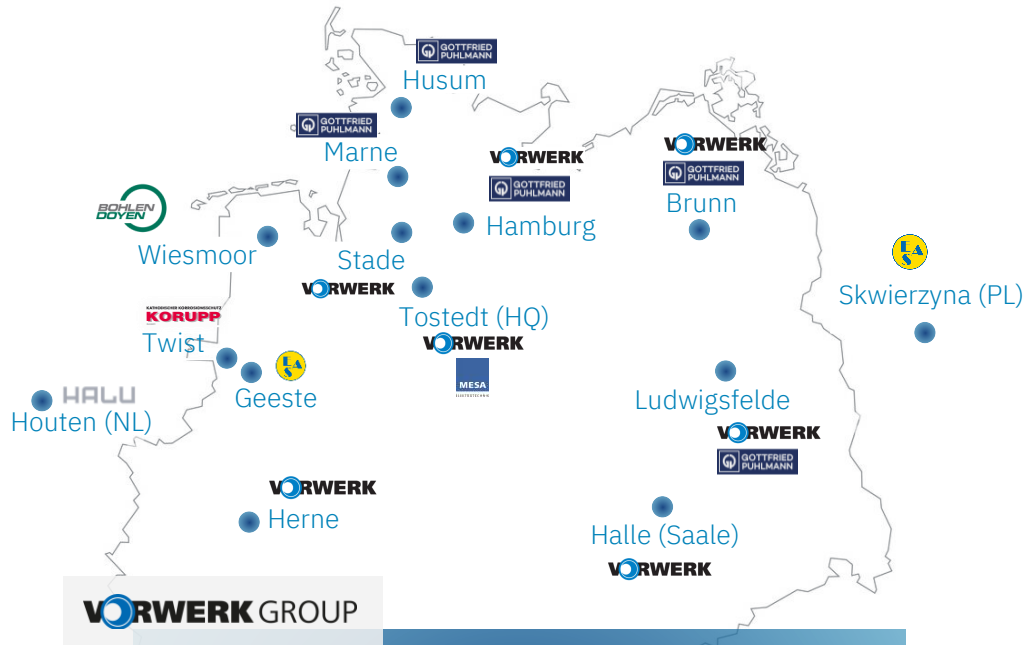
Driving the clean energy transition.

Introduction



With 60 years of experience, VORWERK is realizing the energy infrastructure of the future

A strong group of companies ...



... in highly attractive markets ...



Natural Gas



Electricity



Clean Hydrogen

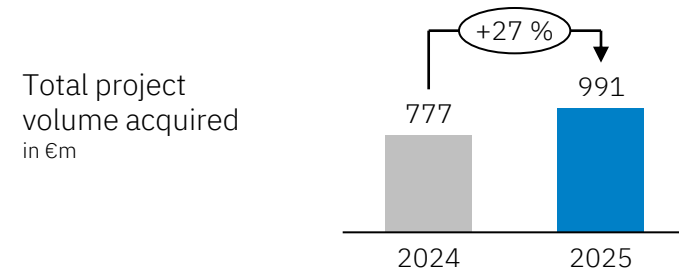


Adjacent Opportunities

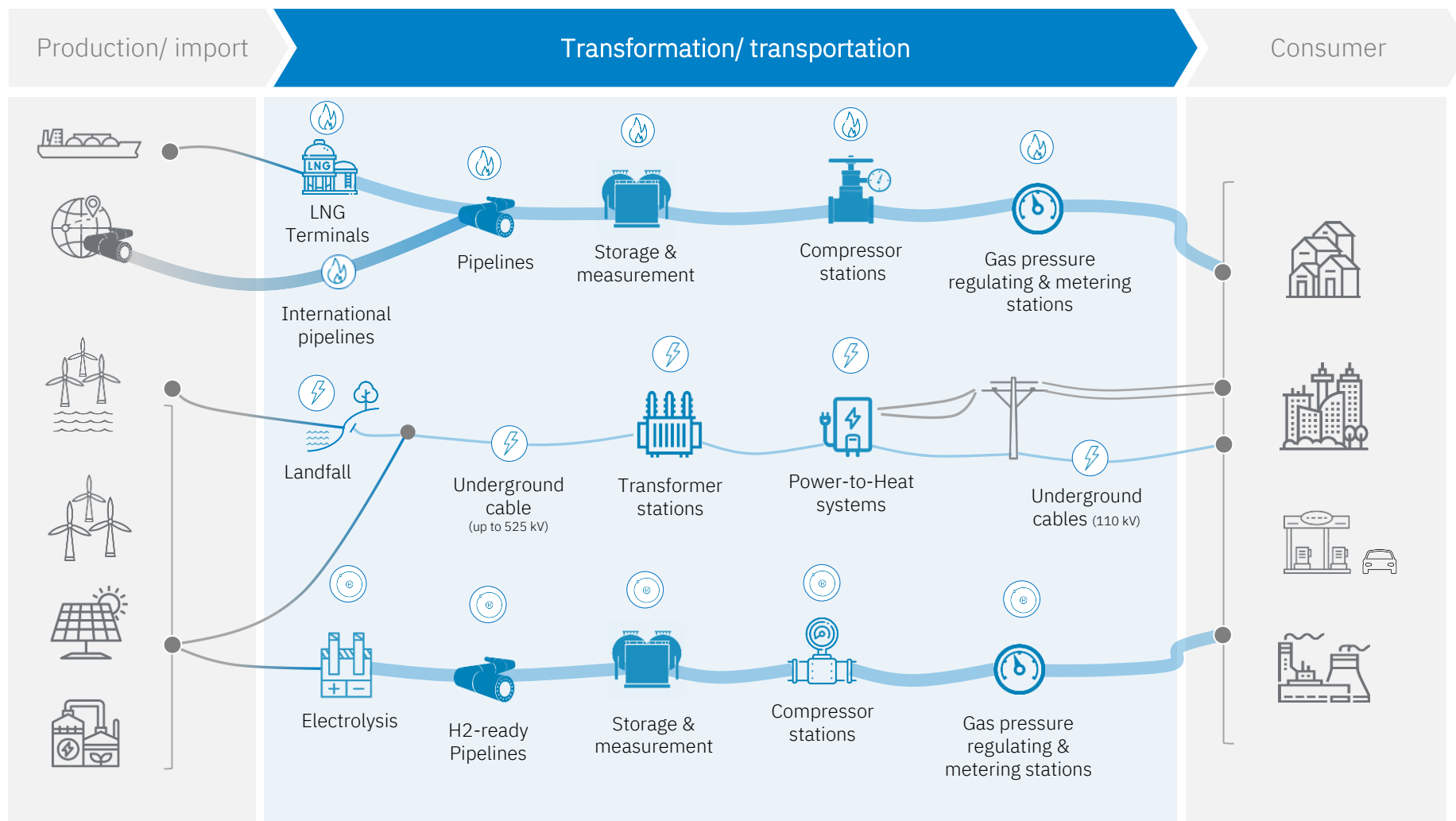
... with decade-long customer relationships ...



... as major driver of the clean energy transition



VORWERK is critical in transforming and delivering energy from producers to consumers



Market update





The CO₂ network is taking shape and holds excellent potential for VORWERK

CROSS-BORDER CO₂ NETWORK | Netherlands & Germany



The Lägerdorf–Brunsbüttel pipeline is OGE's first CO₂ project put out to tender

gasunie

10.06.2026

Agreements on CO₂ transport b/w the Netherlands and Germany were finalized



In January, the Bundestag adopted a legal framework for CO₂ exports and offshore CCS – a paradigm shift for CCS in Germany



In June, six energy companies signed a memorandum of understanding (MoU) for a cross-border CO₂ pipeline network from NRW to the North Sea



With the Delta Rhine Corridor (scheduled to open in 2033), OGE plans a 964 km CO₂ network in Germany



The grid will have to be newly built and cannot be repurposed, as is the case with hydrogen

Delta Rhine Corridor & Aramis CCS Value Chain



State Energy Company
of the Netherlands



eni ccus holding

gasunie





The additional costs of underground cables tend to be overestimated – a shift in legislation towards overhead lines has a negative impact



A decision will be taken after the Bundestag's summer recess

Federal Cabinet Approves Draft Bill | **POTENTIAL SWITCH TO OVERHEAD POWERLINES**

NDR

30.04.2026

Overhead instead of underground:
Federal government proposal draws criticism in Schleswig-Holstein

Hannoversche Allgemeine

04.05.2026

Power lines to be above-ground only:
Lower Saxony protests against new law



Since 2016, underground cables have been given **priority** in grid expansion; The **final decision** regarding the possible priority of overhead lines is **still pending**



Planned **investment volumes** for transmission grids have recently risen once again, from an **initial €320–323 bn.** (NEP Version 2023) to **€365–392 bn.** (NEP Version 2025, 2nd draft)



A switch to overhead lines ...

- ... significantly **lowers acceptance** among residents ('not in my backyard')
- ... is likely to trigger widespread **legal action** and **demonstrations**
- ... creates **disadvantages** regarding **electric and magnetic fields**
- ... **exposes** the power lines to **bad weather conditions** and **sabotage**
- ... has significant **impact** on the **bird migration** and the **landscape**
- ... requires **new approval procedures**, **causes delays** and **undermines planning certainty** in the supply chain for cable manufacturers and installation companies



Many large-scale grid projects are being tendered in the short and medium term

NATURAL GAS



1 Spessart-Odenwald-Link (SPO)*

↻ 117 km ⏏ 2028



2 ETL 186 Peine – Hallendorf (H2-ready)

↻ 23 km ⏏ tbd.



CLEAN HYDROGEN



3 Delta Rhine Corridor*

↻ 506 km ⏏ 2030



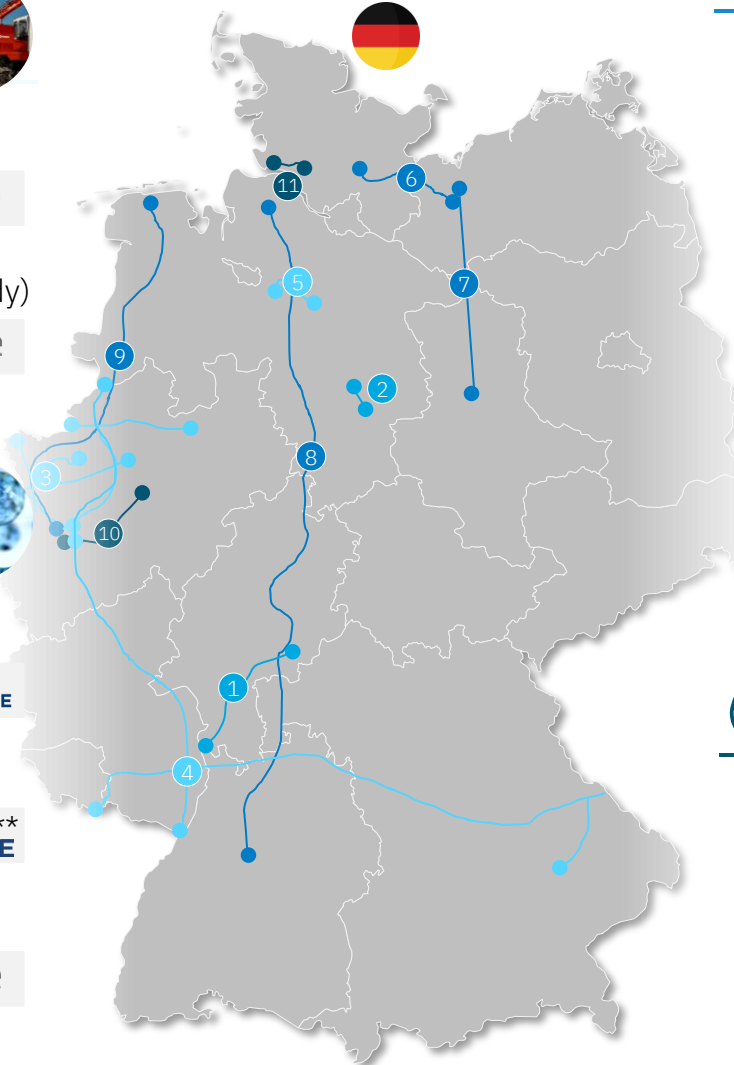
4 H2ercules network (w/o NRL)*

↻ 1300 km ⏏ 2030



5 ETL 187*

↻ 38 km ⏏ 2028



ELECTRICITY



6 NordOstLink Section 2

↻ 100 km ⏏ 2032



7 SuedOstLink+*

↻ 200 km ⏏ 2032



8 SuedWestLink*

↻ 707 km ⏏ 2034



9 Windader West*

↻ 400 km ⏏ 2034



ADJ. OPPORTUNITIES



10 Rheinwater transport pipeline

↻ 45 km ⏏ 2030



11 CO2 link Lägerdorf - Brunsbüttel

↻ 28 km ⏏ 2029



Partially awarded to VORWERK already

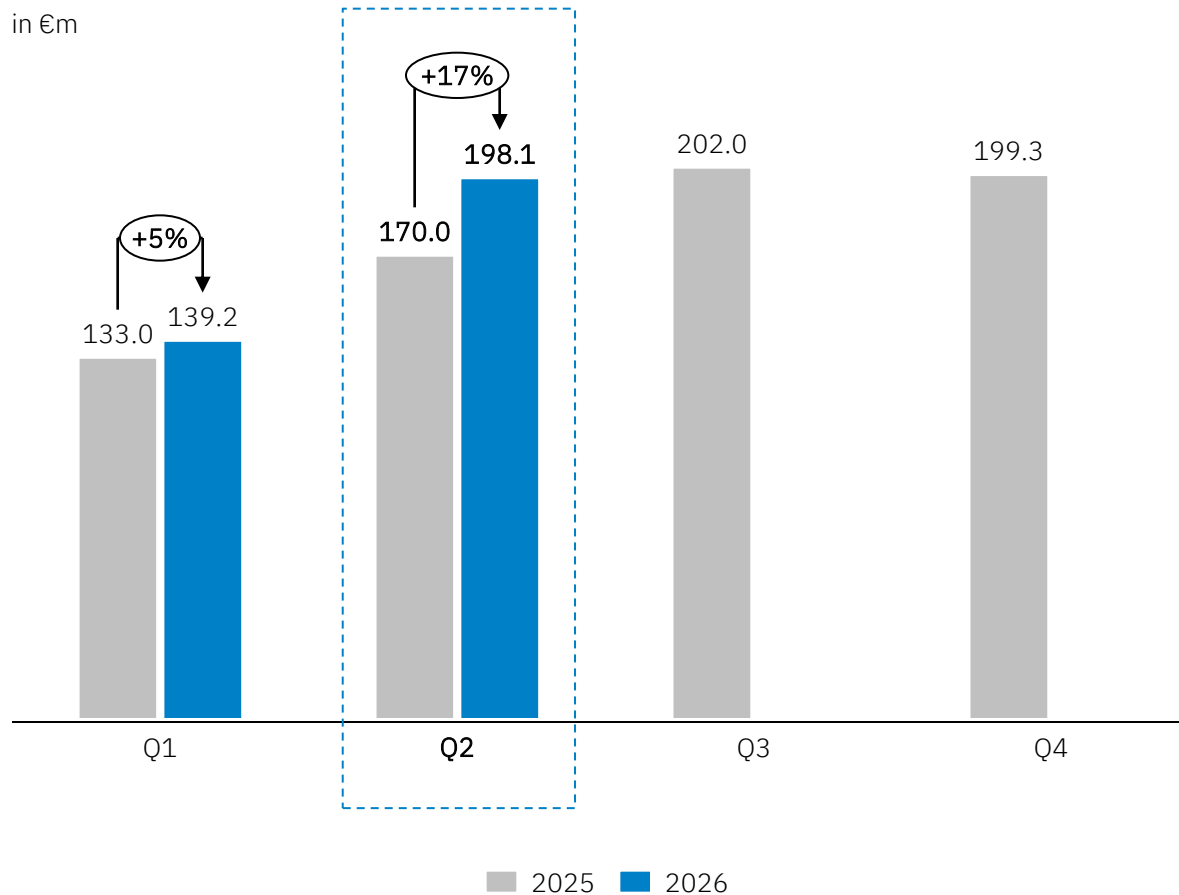
Financial performance





The second quarter again saw a strong revenue increase compared to previous year

Revenue
in €m

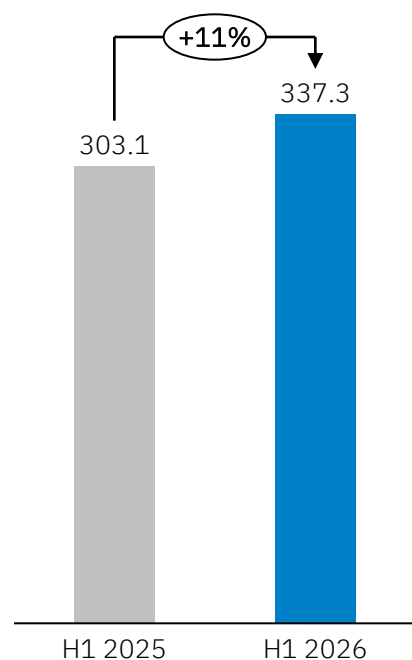


+ **17** %
revenue increase
y-o-y in Q2 2026

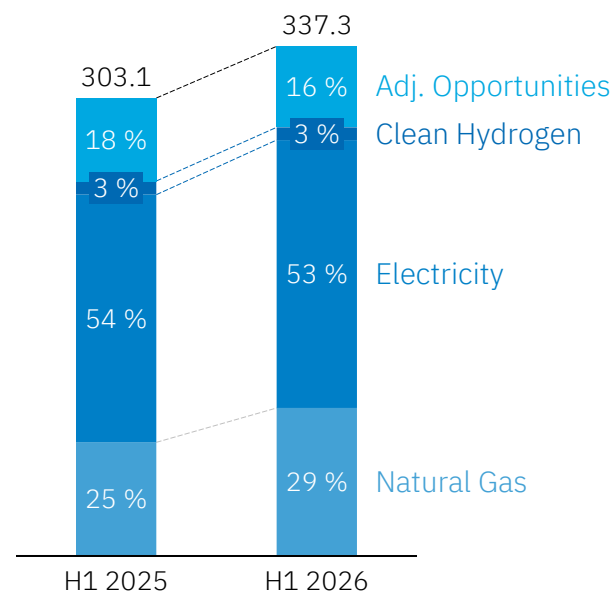


As a result, half-year revenues increased by 11% compared to the previous year

Revenue
in €m



Revenue by segment
in %

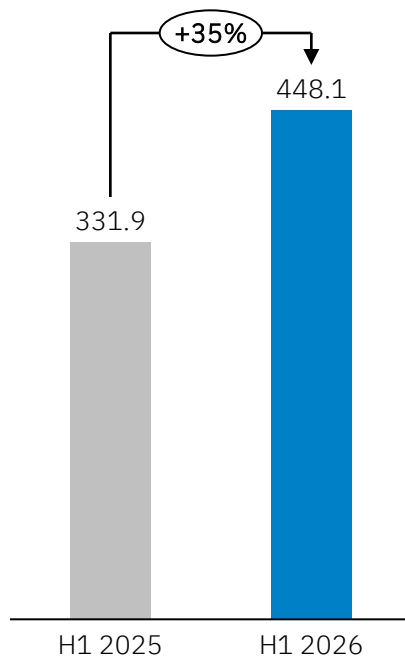


+ **11** %
revenue increase
y-o-y in H1 2026

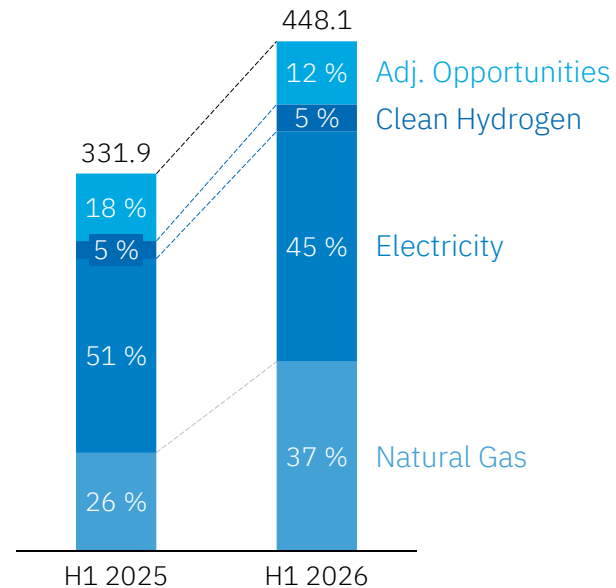


Total production output, including revenue share of joint ventures, increased by 35% in the first two quarters of the year

Total production output
in €m



Total production output
by segment
in %



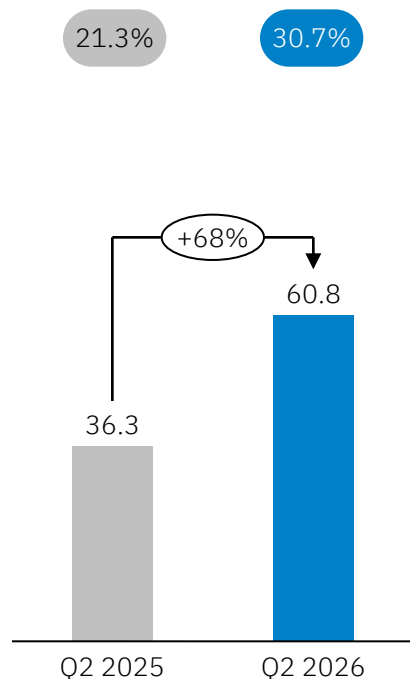
+ 35 %
production output
increase
y-o-y in H1 2026



With a 68 % y-o-y EBITDA and a 76 % y-o-y EBIT hike, profitability growth has once again outperformed the revenue growth by far

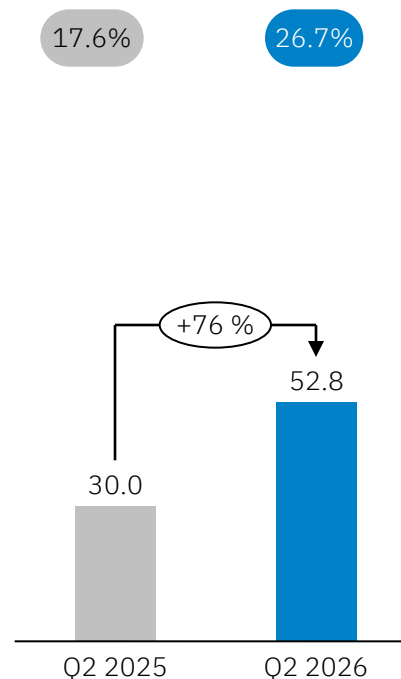
EBITDA

in €m, blue bubbles show EBITDA margin



EBIT (adj.)

in €m, blue bubbles show EBIT margin



30.7 %

EBITDA margin
in Q2 2026

26.7 %

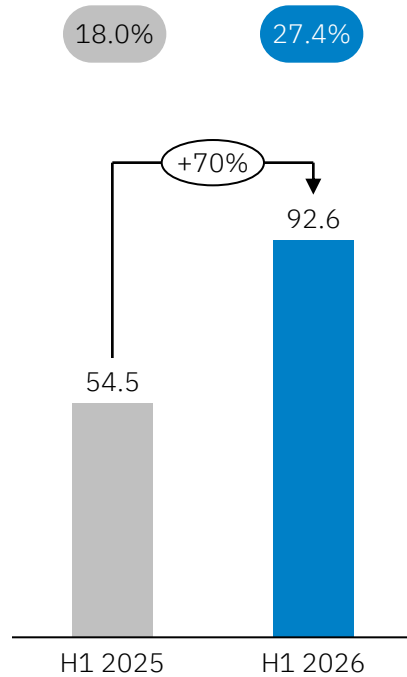
EBIT margin
in Q2 2026



Year to date, EBITDA margin is at 27.4 % and EBIT up 80 % compared to previous year

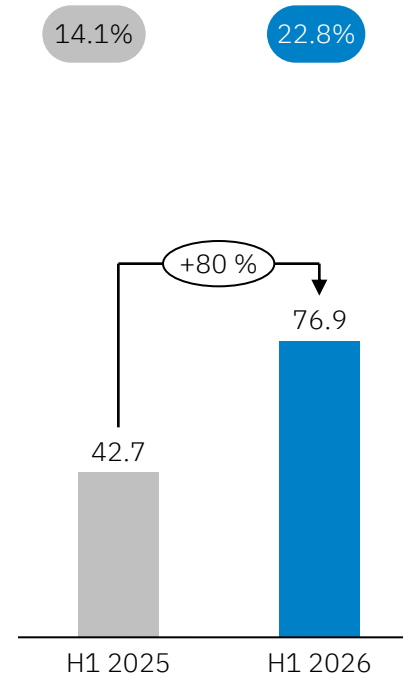
EBITDA

in €m, blue bubbles show EBITDA margin



EBIT (adj.)

in €m, blue bubbles show EBIT margin



27.4 %

EBITDA margin
in H1 2026

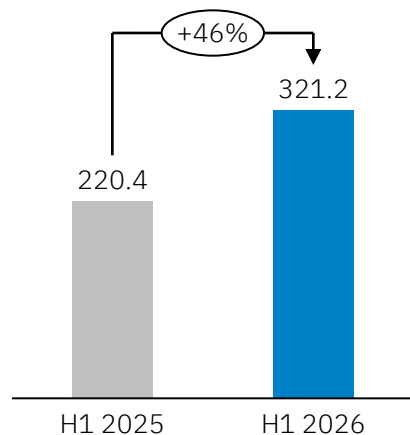
+ 80 %

EBIT increase
y-o-y in H1 2026

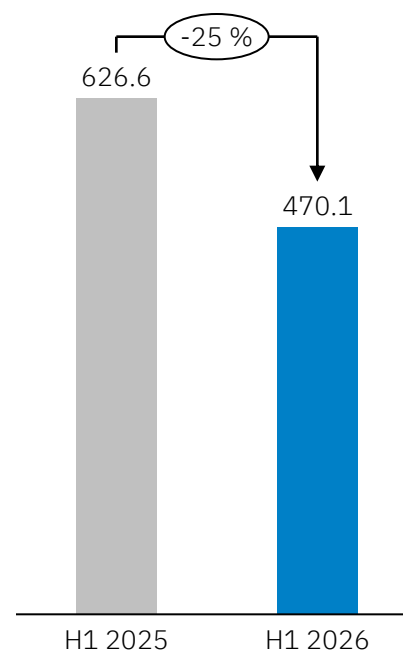


High-margin order intake for Vorwerk contribution shows a strong increase by 46% y-o-y in H1 2026

Order intake
VOR contribution
in €m



Order intake
Total project volume incl. pro-rate
order volumes of JVs in €m



+ 46 %

Order intake
increase for VOR
contribution y-o-y in
H1 2026

> 470 €m

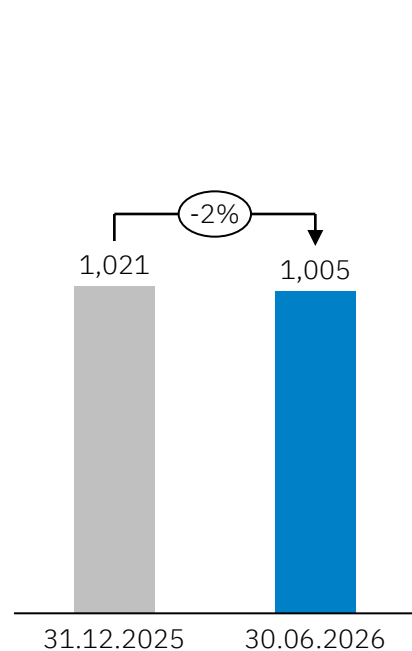
Order intake TPVA*
in H1 2026



Despite strong turnover in the first 6 months, the order backlog remains at a very high level

Order backlog

VOR contribution
in €m



Order backlog

Total project volume incl. pro-rata
order volumes of JVs in €m



> 1.0 €bn

Order backlog
(VOR contribution)

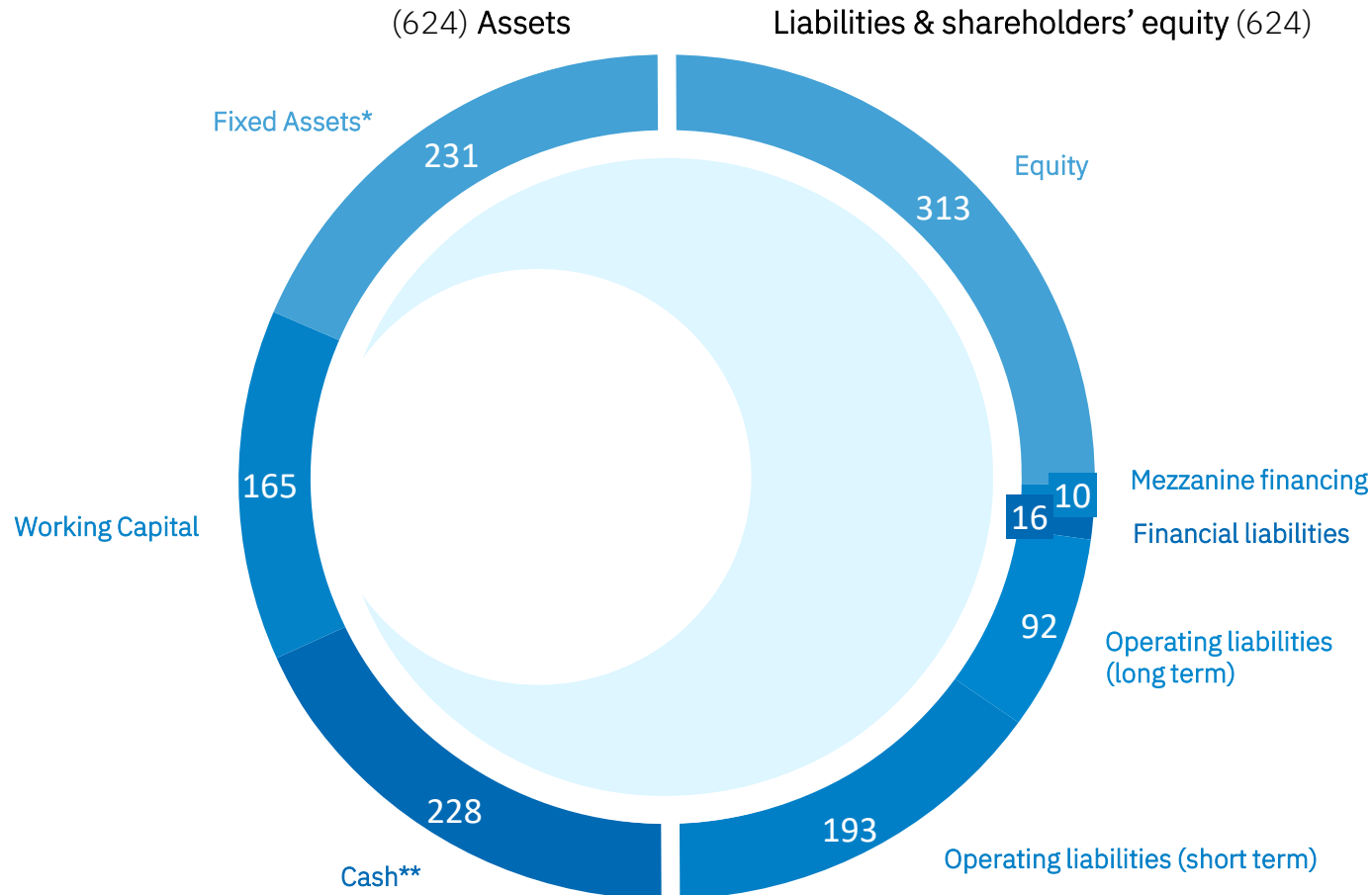
> 1.4 €bn

Order backlog
(Total project
volume)



VORWERK continues to have a strong balance sheet enabling activity in case of opportunity

Balance Sheet
in €m, as of 30.06.2026



50.2 %
Equity ratio

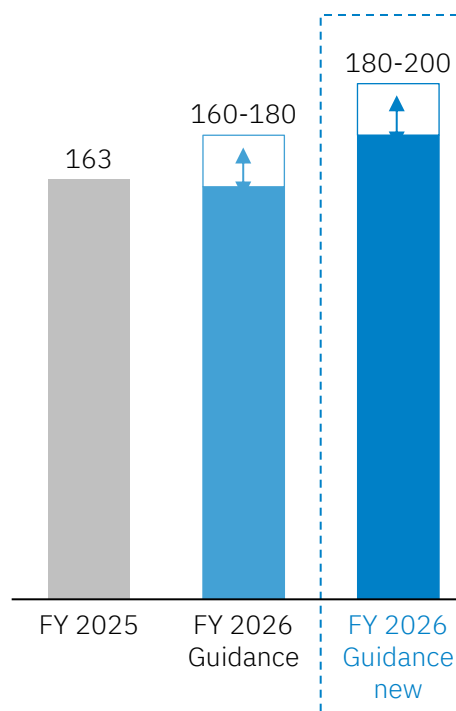


For 2026, we raised our EBITDA guidance to €180 - €200 million due to our strong position and development potential

Revenue Guidance
in €m



Profitability guidance | EBITDA
in €m



730-
780 m€

Revenue guidance
FY 2026

180-
200 m€

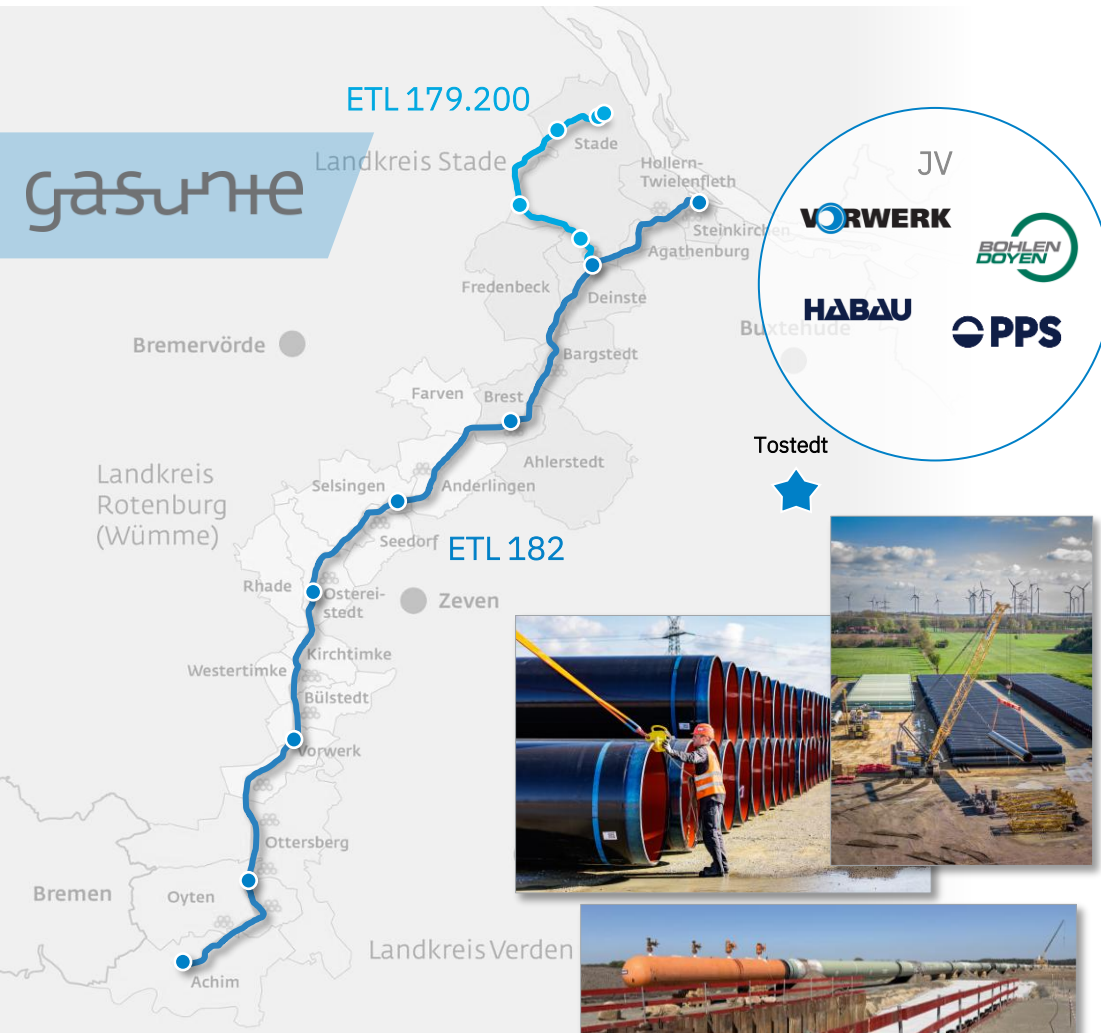
Profitability guidance
FY 2026

Business update



Civil engineering and pipeline construction works on the complex ETL projects are running at full capacity

Gasunie | Energy Transmission Line (ETL) 179.200 and 182



Project details



Total length of **18 km (DN 900)** / **86 km (DN 1,400)**

ETL 179.200: from Bützfleth to Deinste, around Stade
ETL 182: Elbe South substation to Achim compressor station



Total project volume in the **low- and mid-three-digit million €** range



Commissioning is scheduled for **late 2026** (ETL 179.200) and **2027** (ETL 182)



VORWERK update



Civil engineering works advancing at full capacity

e.g., topsoil stripping, construction roads, pipe stringing and bending, pre-assembly welding, sheet piling, trench excavation, lowering and tie-in as well as backfilling



Special structures (crossings) ramping up

First DN 1,400 pipe string of 700 m successfully pulled in using the Direct Pipe method; Further DN 1,400 pipe string of 600 m welded and pressure tested; Microtunnelling of 1,500 m about to start; DN 900 direct pipe / HDD pull-ins successfully completed



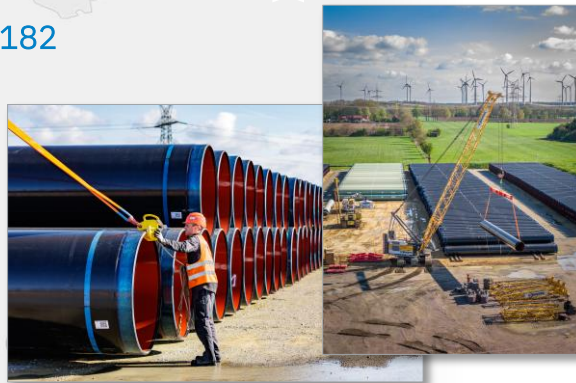
Parallel laying of ETL 187

Rights of access for ETL 187 have been granted; exploratory survey has started



Ambitious project schedule

remains the top priority for Gasunie



With the H₂Coastlink 1, Vorwerk is once again realizing a significant part of Germany's hydrogen network



GTG Nord, EWE Netz | **H₂Coastlink 1** pipeline b/w Emden and Leer



Project details



Connect a **320 MW production plant** in Emden-Borssum **with the hydrogen infrastructure** taking shape in Leer-Nord to the north-west (HyPerLink & GTG Nord's gas transport pipeline)



Joint venture b/w **Bohlen & Doyen** (Vorwerk) and **PPS** (Habau)



Annual transport volume of **~70,000 tonnes** to supply companies with green hydrogen



VORWERK scope



24 km hydrogen pipeline, DN 400, 100 bar



Total joint venture project volume in the double-digit million € range



Start of preparatory works in **summer of 2026**, ready for operation in **autumn 2027**



~90 crossings along the route, including ecologically sensitive areas, watercourses and transport routes, require trenchless techniques (e.g., HDD)

With the 1,450 km long Beineu-Bozoy-Shymkent pipeline, 5C-Tech is carrying out another major project abroad (Kazakhstan)



QazaqGaz | **28,000 welds** for the Beineu-Bozoy-Shymkent pipeline



Project details



-  Total order volume in the **one-digit € million** range
-  Start in Q3/26, project duration of **~8 months**
-  Increase in transport capacity from currently around 15 to up to **30 billion cubic metres** of natural gas **per year**
-  Construction of the **second line** of the **Beineu–Bozoy-Shymkent gas pipeline** in the Republic of Kazakhstan
-  A **key project** for **security of supply** in the south of the country and for **gas exports to China**



VORWERK scope

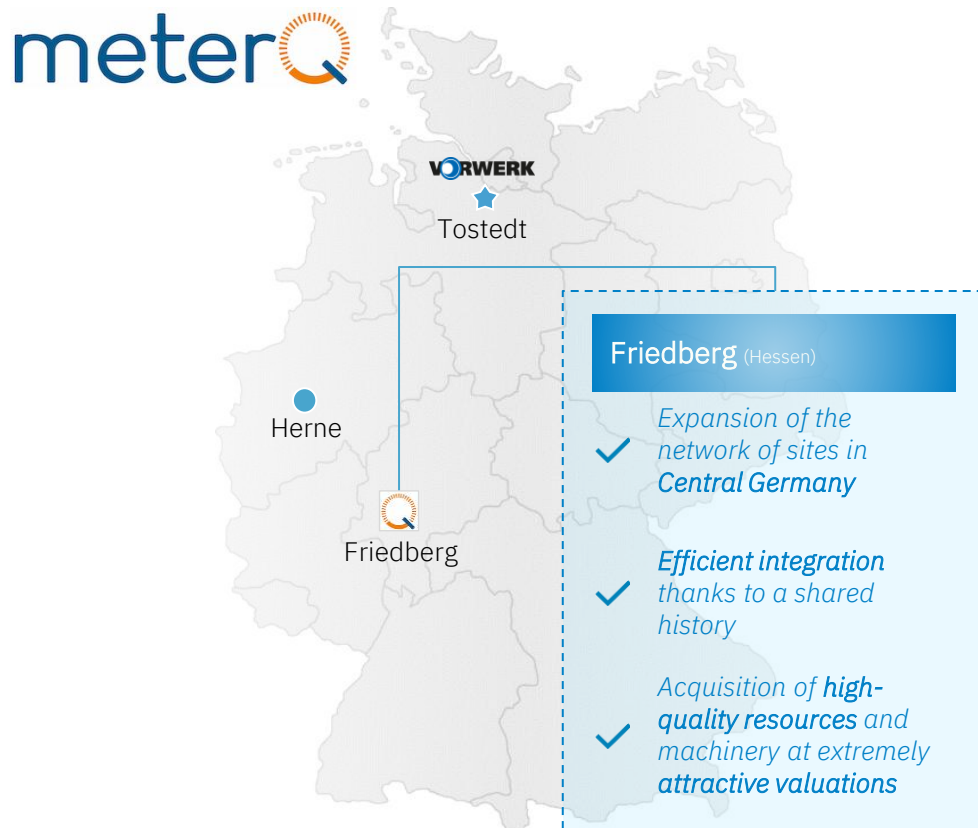
-  **Extensive experience** from the automatic pipeline welding project in **Northern Iraq**
-  More than **28,000 welds** with the 5C-Tech dual torch system **PX-II**
-  Automatic welding of the **1,450 km long connection pipeline** (42 inch)

*picture of the 5C-Tech project in Iraq

On 1 August, meter-Q was integrated into Vorwerk Gas Technology GmbH through an asset deal

Scope of the transaction

The scope of the asset deal includes the equipment of the rented premises in Friedberg



Overview of the assets acquired



Take-on of **15 qualified staff members** (project managers, technicians, chemists, electricians, accounts staff)



Takeover following **insolvency**; existing **contracts** will be **renegotiated**

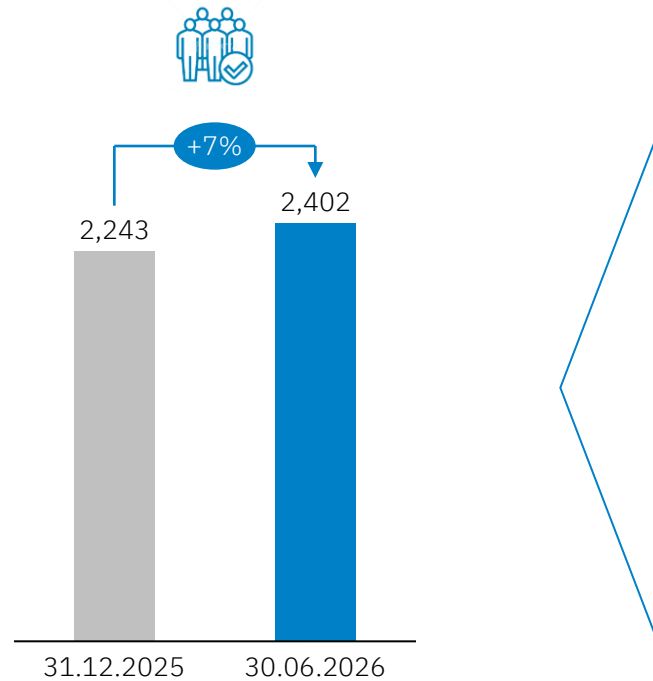


With the construction of **gas flow and quality measurement devices** for **CH₄ and H₂**, we are expanding the **value** we **add** to the construction of GDRMA and feed-in plants; Capacities are being ramped up for the major **Bobbau and Groß Körös** projects



The expansion of our workforce continues to make strong progress this year

Number of employees



Key drivers



Comprehensive roll-out of improved **VORWERK employer brand**



Introduction of **various employee benefits**, incl. doubling of compensation for away-from-home work assignments



Significant **expansion of recruiting efforts**, including sourcing employees from abroad



Increasing structural tailwind due to easing of overall employment market and substantial slump in building construction industry

Driving the Clean Energy Transition.



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